



We are the companies' effective partner in recruiting and employees' development, the human consultants who can focus effectively and professionally on the needs of both companies and candidates.

Our client is a well known productive and commercial company in the non-food sector, who is looking for a dynamic, well promising and experienced candidate to add in its exports team, based in **a western** Thessaloniki.

EXPORTS specialist
(code EXPD-26)

The Role: A dynamic approach to his/her targeted countries, focusing on specific results in growth and sales

Qualifications:

- Degree in Business Administration, Marketing or International Trade
- **3-4 years experience** in B2B sales in the FMCG sector, focusing on foreign markets: customer service, daily exports routine (handling customer order, supplies, customer balance sheets, logistics, packing lists, statistics and reporting, making offers, organizing and participating in trade fairs, etc)
- Excellent use of MS OFFICE (word, excel, internet) CRM-ERP
- **Excellent command in English** and Greek. Good command of a 2nd foreign language, will be an extra asset.
- Effective communications skills, commercial thinking, effective negotiation skills, a team player willing to take initiative and focus on results
- Business ethics, adaptability, conflict resolution and problem solving skills
- Flexible working hours in a dynamic working environment with time constraints and pressure
- Holder of a driving license
- Able for 4-5 business travels annually to his/her targeted countries or fairs

GROSS ANNUAL SALARY: €24.000-32.000

All candidates meeting the position requirements are asked to submit their cv, stating the position code in careers@peopleatwork-hellas.gr

We inform all candidates that during the procedure of cv submission and candidates' evaluation, they will be asked to provide their consent for their personal data to be processed and forwarded to the company in question.

For further information you may visit our website

www.peopleatwork-hellas.gr

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All candidacies receive an answer
and are treated with confidentiality and professionalism.